



Critical questions to ask prospective customers...

By asking your prospective customers the following questions, you can familiarise yourself with their needs and expectations and in doing so, provide even better customer service.

Qualifying and lead in questions:

1. What would happen if the power went out at your facility right now?
2. Have you thought about the impact of damaged or corrupted data?
3. If you have a converged data-voice network, have you protected all critical switches?
4. If you have virtualised your servers, have you considered the impact on your UPS equipment?
5. How much energy do your UPS units consume? How efficient are they?
6. How often do you refresh and maintain your IT hardware (including software)? What about your UPS equipment?
7. When selling any IT equipment you should ask your customer how they intend to protect that equipment against any of the 9 power problems mentioned on page 2 of this booklet

Critical questions to ask prospective customers











1. How many watts does your customer need to support?
2. How many minutes of runtime does your customer require the UPS to run for?
3. Will it be a tower or a rackmount UPS?
4. What type of equipment is your customer supporting? Please see the headers on sheet 2 to determine topology required i.e. Offline, Line Interactive or Online
5. Is it a single or a three-phase power feed? 230V for single-phase and 400V for three-phase
6. Does the customer require an SNMP card? This will allow remote access and more intricate configurations using the IPM software
7. Does your customer require scalability for future expansion?
8. Does your customer require redundancy?



Powering Business Worldwide

Competitor Cross Reference



















Power Problem and Solution		Product	Part No.	APC Equivalent	Description	Run Time 50%/70% Load	Power Rating VA	Power Rating Watts	Input	Outputs	Dims (WxDxH kg)	Warranty (Years)	Features	Benefits
Offline - Entry level desktop protection														
 Power Failure	Offline single-phase UPS Solves 3 main power problems		Eaton 3S											
			3S550IEC	BE400-UK	Eaton 3S 550VA IEC sockets	10/6	550	330	IEC C14	4 x IEC C13 + 4 x IEC C13 Surge Only	140x335x86 3Kg	2	HID-compliant USB port	For automatic integration with Windows/ Mac OS/Linux
			3S700IEC	BE700G-UK	Eaton 3S 700VA IEC sockets	9/6	700	420	IEC C14	4 x IEC C13 + 4 x IEC C13 Surge Only	170x335x86 4Kg	2	Compact unit Easy-to-replace battery Protects telephone, internet and ethernet line from 'back door' power surges	Fits on or under a desk or can be mounted on a wall Helps to extend UPS service life
 Power Sag	Online single- and three-phase UPS Solves 5 main power problems Online single- and three-phase UPS Solves 9 main power problems		Eaton Ellipse ECO											
 Power Surge			EL500IEC		Eaton Ellipse ECO 500 IEC	2.5 / 8.5	500	300	C14	4 x C13	81x235x263 2.9Kg	2	EcoControl function	Helps save up to 25% energy
			EL650IEC		Eaton Ellipse ECO 650 IEC	2 / 9	650	400	C14	4 x C13	81x235x263 3.6Kg	2	Includes a higher performance surge protection device	For Windows 7, Vista, XP, Linux and Mac OS (USB models)
			EL650USBIEC		Eaton Ellipse ECO 650 USB IEC	2 / 9	650	400	C14	4 x C13	81x235x263 3.6Kg	2	Up to 8 outlets to connect PC and peripherals	
			EL800USBIEC		Eaton Ellipse ECO 800 USB IEC	1.5 / 10.5	800	500	C14	4 x C13	81x235x263 3.6Kg	2	USB port and Power Management Software	
			EL1200USBIEC		Eaton Ellipse ECO 1200 USB IEC	1.5 / 9.5	1200	750	C14	8 x C13	81x312x305 6.7Kg	2		
			EL1600USBIEC		Eaton Ellipse ECO 1600 USB IEC	1.5 / 10.5	1600	1000	C14	8 x C13	81x312x305 7.8Kg	2		
Line Interactive - Entry Level Servers and Networking equipment														
 Power Failure  Power Sag  Power Surge  Under Voltage  High Voltage Spikes	Line-interactive single-phase UPS Solves 5 main power problems		Eaton Ellipse Pro											
			ELP650IEC		Eaton Ellipse PRO 650 IEC	8.5/5 min	650	420	C14	4 x IEC C13	82x285x260 6.84Kg	3	Graphical LCD	Gives clear information on the UPS's status and measurements on a single screen
			ELP850IEC	BR900GI	Eaton Ellipse PRO 850 IEC	8.5/4.5 min	850	510	C14	4 x IEC C13	82x285x260 7.32Kg	3		Helps save up to 20% energy
			ELP1200IEC	BR1200GI	Eaton Ellipse PRO 1200 IEC	9/5 min	1200	750	C14	8 x IEC C13	82x390x275 8.88Kg	3	EcoControl function Automatic Voltage Regulation (AVR)	Delivers a clean output power to protect equipment
			ELP1600IEC	BR1500GI	Eaton Ellipse PRO 1600 IEC	9/5 min	1600	1000	C14	8 x IEC C13	82x390x275 10.68Kg	3	Includes a higher performance surge protection device USB port & Eaton UPS companion software	Enables a graceful shutdown, energy usage and easy configuration of UPS settings
		Eaton 5S												
		5S550i		Eaton 5S 550i	9/5 min	550	330	C14	4 x IEC C13 (3 backup, 1 surge)	87x260x250 5Kg	2	Automatic Voltage Regulation (AVR)	Delivers a clean output power to protect equipment	
		5S700i		Eaton 5S 700i	8/5 min	700	420	C14	6 x IEC C13 (3 backup, 3 surge)	87x260x250 6Kg	2	USB port and Power Management Software	For Windows 7, Vista, XP, Linux and Mac OS (USB models)	
		5S1000i		Eaton 5S 1000i	14/8 min	1000	600	C14	8 x IEC C13 (4 backup, 4 surge)	87x382x250 10Kg	2	Slim line form factor		
		5S1500i		Eaton 5S 1500i	11/7 min	1500	900	C14	8 x IEC C13 (4 backup, 4 surge)	87x382x250 11Kg	2			
		Eaton 5SC												
		5SC500i	SC420I	Eaton 5SC 500i	13/9 min	500	350	C14	4 x IEC C13	150x240x210 6.6Kg	2	Graphical LCD	Gives clear information on the UPS' status and measurements on a single screen	
		5SC750i	SC620I	Eaton 5SC 750i	13/9 min	750	525	C14	6 x IEC C13	150x340x210 10.4Kg	2	Automatic Voltage Regulation (AVR)	Delivers a clean output power to protect equipment	
		5SC1000i	SC1000I	Eaton 5SC 1000i	13/9 min	1000	700	C14	8 x IEC C13	150x340x210 11.1Kg	2	Includes Eaton ABM battery management technology for longer battery life	Intelligent charging which increasing battery life by up to 50%	
		5SC1500i	SC1500I	Eaton 5SC 1500i	13/9 min	1500	1050	C14	8 x IEC C13	150x410x210 15.2Kg	2			

*Network card included in Netpack versions.

Output configurations may vary so please consult the specification sheet to confirm surge protection, backup on the output ports and output blocks and groups.
5P and 5PX UPS electronics warranty is 3 years, battery warranty is 2 years

Competitor Cross Reference

Power Problem and Solution	Product	Part No.	APC Equivalent	Description	Run Time 50%/70% Load	Power Rating VA	Power Rating Watts	Input	Outputs	Dims (WxDxH kg)	Warranty (Years)	Features	Benefits
<div><div> Power Failure</div><div> Power Sag</div><div> Power Surge</div><div> Under Voltage</div><div> High Voltage Spikes</div></div> <div>Line-interactive single-phase UPS Solves 5 main power problems</div>		Eaton 5P											
		UPS (Tower)											
		5P650i		Eaton 5P 650i	9/6 min	650	420	C14	4 x C13	150x345x230 8Kg	3	Up to 98% efficiency	Optimum efficiency which saves utility and cooling costs
		5P850i	SMT750i	Eaton 5P 850i	12/7 min	850	600	C14	6 x C13	150x345x230 10.5Kg	3	Graphical LCD	Gives clear information on the UPS's status and measurements on a single screen
		5P1150i	SMT1000i	Eaton 5P 1150i	12/7 min	1150	770	C14	8 x C13	150x345x230 11Kg	3	Enhanced configuration with easy-to-use navigation keys	Provides kWh values through the LCD with Intelligent Power software
		5P1550i	SMT1500i	Eaton 5P 1550i	13/8 min	1550	1100	C14	8 x C13	150x445x230 15.6Kg	3	Meters energy consumption	Intelligent charging which increasing battery life by up to 50%
		UPS (Rack Mount)											
		5P650iR		Eaton 5P 650i Rack1U	9/6 min	650	420	C14	4 x C13	438x364x43.2 (1U) 8.6Kg	3	Includes Eaton ABM battery management technology for longer battery life	Batteries can be hot swapped without ever to shut down connected equipment
		5P850iR	SMT750RMI2U	Eaton 5P 850i Rack1U	12/7 min	850	600	C14	4 x C13	438x509x43.2 (1U) 13.8Kg	3	Hot swap batteries	
		5P1150iR	SMT1000RMI2U	Eaton 5P 1150i Rack1U	12/7 min	1150	770	C14	6 x C13	438x509x43.2 (1U) 14.6Kg	3		
		5P1550iR	SMT1500RMI2U, SMT1500RMI1U	Eaton 5P 1550i Rack1U	13/8 min	1550	1100	C14	6 x C13	438x554x43.2 (1U) 19.4Kg	3		
		Eaton 5PX											
		5PX1500iRT	SMX1500RMI2U	Eaton 5PX 1,500VA	11/9	1500	1350	C14	8 x IEC C13	441x522x86 (2U) 28Kg	3	Up to 99% efficiency	Optimum efficiency which saves utility and cooling costs
		5PX1500iRTN	SMX1500RMI2UNC	Eaton 5PX 1,500VA Netpack*	11/9	1500	1350	C14	8 x IEC C13	441x522x86 (2U) 28Kg	3	Graphical LCD Display	Gives clear information on the UPS's status and measurements on a single screen
		5PX2200iRT	SMT2200i, SMT2200RMI2U, SMX2200HV, SMX2200RMHV2U	Eaton 5PX 2,200VA	15/8	2200	1980	C20	8 x IEC C13 + 1 x IEC C19	441x552x86 (2U) 29Kg	3	Energy metering at the outlet level	User has access to the energy consumption in kWh trough LCD or software for capacity planning.
Online single- and three-phase UPS Solves 9 main power problems													
Online Tyology for Business Critical Servers													
<div><div> Power Failure</div><div> Line Noise</div><div> Power Sag</div><div> High Voltage Spikes</div><div> Power Surge</div><div> Harmonic Distortion</div><div> Under Voltage</div><div> Switching Transient</div><div> Frequency Variation</div></div> <div>Online single- and three-phase UPS Solves 9 main power problems</div>		Eaton EX											
		UPS (Tower)											
		68180		Eaton EX 700VA Tower	5/16	700	630	C14	6 x C13	153x440x242 13Kg	2	Automatic by-pass as standard	Allows the UPS to go off line without interrupting the power supply
		68181		Eaton EX 1000VA Tower	6/18	1,000	900 (1)	C14	6 x C13	153x440x242 15Kg	2	Powershare technology	Output sockets are individually controlled to provide maximum back-up time
		68183		Eaton EX 1500VA Tower	5/13	1,500	1350 (1)	C14	6 x C13	153x490x242 18Kg	2	Tower or Rack format	Allows for greater flexibility to suit the end environment
		UPS Rack Mount											
		68182		Eaton EX 1000VA RT2U	6/18	1,000	900 (1)	C14	6 x C13	438x483x86.5 18Kg	2	0.9 Power Factor	A high power factor allows more watts per VA
		68184		Eaton EX 1500VA RT2U	5/13	1,500	1350 (1)	C14	6 x C13	438x483x86.5 21Kg	2		
		68411		Eaton EX 2200 2U Netpac	8/17	2,200	1,980	C20	8 x C13 & 1 x C19	440x640x86 31Kg	2		
		68401		Eaton EX 2200 RT2U	8/17	2,200	1,980	C20	8 x C13 & 1 x C19	440x640x86 31Kg	2		
		68400		Eaton EX RT 2200 3U	8/17	2,200	1,980	C20	8 x C13 & 1 x C19	440x490x131 30Kg	2		
		68408		Eaton EX RT 2200 3U Hotswap BS	8/17	2,200	1,980	C20	8x C3 & 1 x C19 & 3 x BS	440x490x131 30Kg	2		
		68409		Eaton EX RT 2200 3U Hotswap IEC	8/17	2,200	1,980	C20	14 x C13 & 1 x C19	440x490x131 30Kg	2		
		68410		Eaton EX RT 2200 3U Hotswap Hardwired	8/17	2,200	1,980	C20	8 x C13 & 1 x C19, Hardwired	440x490x131 30Kg	2		
		68417		Eaton EX 3000 2U Netpac	6/15	3,000	2700 (1)	C20	8 x C13 & 1 x C19	440x640x86 31Kg	2		
		68403		Eaton EX 3000 RT2U	6/15	3,000	2700 (1)	C20	8 x C13 & 1 x C19	440x640x86 31Kg	2		
		68402		Eaton EX RT 3000 3U	6/15	3,000	2700 (1)	C20	8 x C13 & 1 x C19	440x490x131 30Kg	2		
		68414		Eaton EX RT 3000 3U Hotswap BS	6/15	3,000	2700 (1)	C20	See notes	440x490x131 30Kg	2		
		68415		Eaton EX RT 3000 3U Hotswap IEC	6/15	3,000	2700 (1)	C20	See notes	440x490x131 30Kg	2		
		68416		Eaton EX RT 3000 3U Hotswap Hardwired	6/15	3,000	2700 (1)	C20	See notes	440x490x131 30Kg	2		
		Eaton 9PX											
		9PX5KiBP	SURTD5000XLI	Eaton 9PX 5000i HotSwap	13/10	5,000	4,500	1ph Hardwired	Terminal block + 4 x C13 & 2 x C19	130x685x440 48Kg	2	Up to 95% efficiency (Online mode)	Optimum efficiency which saves utility and cooling costs.
		9PX5KiRTN	SURTD5000RMXLI	Eaton 9PX 5000i RT3U Netpack	13/10	5,000	4,500	1ph Hardwired	Terminal block + 4 x C13 & 2 x C19	130x684x440 48Kg	2	Graphical LCD Display	Provides real-time updates of UPS status, power usage, remaining battery runtime and critical UPS parameters with ability to configure locally.
		9PX6KiBP	SURT6000XLI	Eaton 9PX 6000i HotSwap	11/8	6,000	5,400	1ph Hardwired	Terminal block + 4 x C13 & 2 x C19	130x684x440 48Kg	2	0.9 Power Factor	A high power factor allows more watts per VA
		9PX6KiRTN	SURT6000RMXLI	Eaton 9PX 6000i RT3U Netpack	11/8	6,000	5,400	1ph Hardwired	Terminal block + 4 x C13 & 2 x C19	130x684x440 48Kg	2	Parallel operation	Scalable UPS, redundancy or power increase to follow infrastructure growth.
		9PX8KiBP	SURT8000XLI	Eaton 9PX 8000i HotSwap	20/15	8,000	7,200	1ph Hardwired	1ph Hardwired	260x700x440 84Kg	2	Energy metering	User has access to the energy consumption in kWh trough LCD or software for capacity planning.
		9PX8KiRTNBP	SURT80000RMXLI	Eaton 9PX 8000i RT6U HotSwap Netpack	20/15	8,000	7,200	1ph Hardwired	1ph Hardwired	260x700x440 84Kg	2	Detachable maintenance bypass as standard	Easy UPS replacement without interruption to the load
		9PX11KiBP	SURT10000XLI	Eaton 9PX 11000i HotSwap	13/9	11,000	10,000	1ph Hardwired	1ph Hardwired	260x700x440 86Kg	2	High density rack integration	Optimize space in your rack for more servers or IT equipment.
		9PX11KiRTNBP	SURT10000RMXLI	Eaton 9PX 11000i RT6U HotSwap Netpack	13/9	11,000	10,000	1ph Hardwired	1ph Hardwired	260x700x440 86Kg	2	Includes Eaton ABM battery management technology for longer battery life	Intelligent charging which increasing battery life by up to 50%

Runtime Charts

Eaton 3S												
% of rated load	10%	20%	30%	40%	50%	60%	70%	80%	90%	100%		
Eaton 3S 550	42	24	16.5	12.5	9.5	7	6	5	4	3		
Eaton 3S 700	47	25	16	12	9	6.5	5.5	4	3.5	2.5		
Eaton Ellipse Eco												
% of rated load	5%	10%	20%	30%	40%	50%	60%	70%	80%	90%	100%	
Ellipse ECO 500	66.0	43.0	27.0	15.5	11.0	8.5	6.5	4.5	3.5	3.0	2.5	
Ellipse ECO 650	107.0	47.0	28.5	17.0	12.5	9.0	7.0	5.5	4.5	3.5	2.0	
Ellipse ECO 800	102.0	60.0	31.0	20.0	13.0	10.5	8.0	6.0	4.0	3.0	1.5	
Ellipse ECO 1200	127.0	62.0	29.0	19.5	13.0	9.5	8.0	6.0	3.5	2.5	1.5	
Ellipse ECO 1600	120.0	68.0	33.0	21.5	14.0	10.5	7.5	5.5	4.0	2.5	1.5	
Eaton Ellipse Pro												
% of rated load	5%	10%	20%	30%	40%	50%	60%	70%	80%	90%	100%	
Ellipse PRO 650	126	71	31	18	11.5	8.5	6.5	5	3.5	2.5	1.5	
Ellipse PRO 850	124	69	31	19	12	8.5	6.5	4.5	3.5	2.5	1.5	
Ellipse PRO 1200	144	70	30	20	12	9	6.5	5	3.5	2.5	2	
Ellipse PRO 1600	150	68	29	19	12.5	9	6.5	5	3.5	2.5	1.5	
Eaton 5S												
% of rated load	5%	10%	20%	30%	40%	50%	60%	70%	80%	90%	100%	
5S 550	117	65	34	18.5	14	9.5	7.5	5.5	4	2.5	1.5	
5S 700	113	62	30	18	12	8.5	6	5	3.5	3	2.5	
5S 1000	177	93	46	27	18	14	10	8	6	4.5	2.5	
5S 1500	172	97	43	25	17	11	9.5	7.5	5.5	4	2	
Eaton 5SC												
for Pf=0,7 loads												
% of rated load	5	8	10	20	30	40	50	60	70	80	90	100
1500i	145	109	90	41	25	17.5	13	10.5	8.5	7	6	5
1000i	114	86	69	37	23	17.5	13	10.5	8.5	7	6	5
750i	124	100	74	38	23	16.5	12.5	11	9	7	6	5
500i	120	93	65	34	21	16.5	13	10.5	8.5	7	6	5

Eaton 5P											
for Pf=0,7 loads											
% of rated load	10	20	30	40	50	60	70	80	90	100	
650	45	21	16	11	9	7	5.5	4.5	3.5	2.5	
850	68	34	22	15	12	10	7.5	6.5	5.5	4.5	
1150	62	33	21	15	11.5	9.5	7.5	6.5	5.5	4.5	
1550	84	42	25	18	13	11	8.5	6.5	5.5	4.5	

Eaton 5PX										
for Pf=0.9 loads (unit=minutes)										
% of rated load	10	20	30	40	50	60	70	80	90	100
1500	77	30	20	14	10	8.5	7	5.5	4	3
2200	57	29	16	10	7.5	6	4	3	2.5	2
3000	65	33	21	14	10	8	5.5	4	3.5	3
1500 + 1 EBM	293	158	105	77	74	61	48	38	32	25
1500 + 2 EBM	514	267	197	150	125	104	82	68	60	52
1500 + 3 EBM	735	375	289	223	176	146	117	97	88	78
1500 + 4 EBM	956	483	380	296	227	189	151	127	116	105
2200 + 1 EBM	207	102	66	49	35	30	25	21	19	17
2200 + 2 EBM	382	183	124	91	66	56	45	38	34	30
2200 + 3 EBM	557	264	182	133	97	81	65	54	49	44
2200 + 4 EBM	732	345	240	174	128	106	84	70	64	58
3000 + 1 EBM	240	128	84	59	44	37	31	26	23	21
3000 + 2 EBM	438	224	152	108	80	69	57	49	45	40
3000 + 3 EBM	637	321	219	157	116	100	83	72	66	60
3000 + 4 EBM	835	417	286	206	152	131	110	95	87	79

Eaton 9PX						
for Pf=0.9 loads (unit=minutes)						
9PX (% of rated load)	10	25	50	75	100	
5000	73	27	11	5.5	3.5	
6000	57	22	8.5	4.5	3	
8000	106	35	16	9	5	
11000	74	25	10	5.5	3	
5000 + 1 EBM	246	103	48	27	20	
5000 + 2 EBM	485	175	88	53	38	
5000 + 3 EBM	661	262	123	83	54	
5000 + 4 EBM	935	377	167	109	80	
5000 + 5 EBM	1110	480	210	133	101	
6000 + 1 EBM	203	85	38	24	16	
6000 + 2 EBM	399	147	71	45	28	
6000 + 3 EBM	554	214	104	62	47	
6000 + 4 EBM	755	287	133	90	58	
6000 + 5 EBM	961	396	170	111	82	
8K Std + 1 EBM	203	85	36	23	16	
8K Std + 2 EBM	342	140	65	36	27	
8K Std + 3 EBM	492	173	86	53	36	
8K Std + 4 EBM	582	220	118	72	50	
8K Std + 5 EBM	748	272	143	86	65	
11K Std + 1 EBM	159	60	25	15	10	
11K Std + 2 EBM	237	97	42	25	18	
11K Std + 3 EBM	341	136	61	37	25	
11K Std + 4 EBM	461	163	80	48	34	
11K Std + 5 EBM	541	184	98	61	42	
Actual runtime may vary from +/- 15% around these typical values						
Runtime in red are not recommended						

ePDUs, Racks and Services

Eaton's ePDUs provide best-in-class power distribution, enabling data centre and IT managers to effectively monitor and manage their rack environments.



Basic G3 ePDU

- Reliable and cost effective power distribution
- Features Eaton's patented IEC outlet grip plug retention
- Color-coded outlet sections
- Low-profile form factor and a high operating temperature
- Rear and side variable button mounting system and Eaton's patented clip foot system

Metered ePDU G3

- ±1% billing grade accuracy
- Advanced LCD pixel display showing V, W, A and kWh
- Hot-swap meter
- Daisy chain four ePDUs to share the same network connection and IP address
- Rear and side variable button mounting system and Eaton's patented clip foot system

Switched ePDUs

- Designed to provide reliable, consistent power distribution in temperatures of up to 50°C
- Switching: Individual outlet, sequencing of outlets with delays or cycling
- Monitoring: Accurate monitoring of the ePDU as a whole for kWhr, V, W and A
- Control: Monitor over Ethernet or via Advanced LCD screen on the unit, control via Ethernet

Managed ePDU

- **Monitoring:** Highly accurate individual outlet, user-defined group of outlets, branch circuit and full ePDU monitoring for kWhrs, V, W and A
- **Switching:** Individual outlet, sequencing of outlets with delays or cycling
- **Control:** Monitor and control remotely over Ethernet and via Advanced LCD screen on the unit
- Mass configuration and Mass upgrade available via optional Intelligent Power Manager (IPM) software.

Rack Enclosures



Our range of IT racks have been designed to offer the ultimate in performance, ease of use and energy cost savings. Superior airflow management will keep IT equipment working longer and more reliably, while a full range of cable management and storage accessories help to keep your racks neat and well-organised.

The New RE Series IT Racks

RE Series is our enclosure platform of choice for essential housing applications. The RE series is particularly suited to back office and commercial building infrastructure applications. These racks are serviced from stock for easy availability.

RP Series IT Racks

Eaton's premium enclosure system offers the industry's broadest range of compatibility, accessories and options for mission-critical data centre equipment.

Great services to support your business

Eaton offers world-class service through its factory-trained service technicians, which deliver support including on-site corrective and preventive maintenance, battery solutions, service training, remote monitoring, integration services and OEM spare parts.

We understand that the pressure is on to accomplish goals quickly, within limited budgets. That is where our expertise in power protection can become one of your customer's greatest assets. We offer site surveys and advice on the right UPS solutions to meet their needs. We also offer a full range of competitively priced turn-key distributed service packages for plug and play UPSs, all designed to optimise your customers' UPS performance and enhance the availability of their IT equipment.

To find out more visit powerquality.eaton.com/EMEA/Products-services/Services/UPS-Services.asp

Plug & Play UPS Services

For plug & play UPSs Eaton offers you a full range of distributed service packs. These competitively priced turn-key solutions optimize your UPS performances and enhance the availability of your equipment while meeting your financial constraints and technical requirements.



Warranty+
Extend your standard UPS warranty to 3 years.



Warranty5
Extend your standard UPS warranty to 5 years.



Warranty Advance
Extend the standard warranty of your 5-60kVA UPS to 3 years.



Battery+
Get your new batteries easily and quickly.



Extend
Extend your standard UPS warranty by 1 year.



Intervention
Get one preventative maintenance visit or the commissioning of your new Eaton UPS and enjoy Eaton telephone help line assistance.

Intelligent Power Software



Eaton Intelligent Power Software integrates seamlessly with power hardware to provide unparalleled business continuity capabilities. It manages all network connected power infrastructure, triggers virtual machine migration plans and shuts down non-essential devices in order to keep your business running during power events. Seamless integration with leading virtualisation environments enables simplified management from a single pane of glass.

- View critical power information on devices including UPSs, ePDUs and environmental sensors from the vCenter or XenCenter dashboard
- Instantly access critical information, such as UPS battery condition, load levels and battery runtime
- Remotely and gracefully shut down servers in clusters during a power event
- Trigger vMotion, XenMotion™ and other migration applications to transparently move virtual machines to an available server on the network



Microsoft Partner Network



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